

*With financial and organizational support of*



**4<sup>th</sup> BLACK SEA BUSINESS FORUM**  
**"Greek Products and Services in Black Sea Markets"**  
**Thessaloniki, March, 28<sup>th</sup> – 29<sup>th</sup>, 2013**

Venue: Thessaloniki Chamber of Commerce and Industry, 29, Tsimiski str.

**Program**

**Thursday March 28<sup>th</sup>, 2013**

**09:30-10:00 1<sup>st</sup> Session: Opening**

- Mr Ioannis Patsiavos, Senior Advisor for International Relations, SEV Hellenic Federation of Enterprises
- Mr Dimitris Bakatselos, Chairman, Thessaloniki Chamber of Commerce and Industry
- Mr Nikos Pentzos, Chairman, Federation of Industries of Northern Greece
- Mr Dimitris Lakasas, Chairman, Greek International Business Association
- Mr Barry Kolodkin, Regional Program Manager, United Nations Development Program

***Key note address***

Mr Panagiotis Michalos, Secretary General for International Economic Relations & Development Cooperation, Ministry of Foreign Affairs of Hellenic Republic\*

**10:00-10:20 2<sup>nd</sup> Session: Support mechanism and tools**

- Mr Lefteris Vlachoyiannis, Head of Cash Management and Trade Services Sale, Corporate Transaction Banking, EURO BANK

**10:20-11:00 3<sup>rd</sup> Session: Market trends and opportunities in Black Sea markets**

- Mr Elias Thanasis, Commercial Counselor in Moscow
- Mrs Alexia Manousou, Commercial Counselor in Istanbul
- Mrs Theologia Voulgari, Commercial Counselor in Sofia
- Mrs Olga Mezeridou, Commercial Counselor in Skopje
- Mrs Pagona Larda, Commercial Counselor in Tirana

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11.00-11.15 Coffee break

11.15-13.45 **4<sup>th</sup> session: B2B Match making**

Scheduled B2B meetings between Greek companies-producers and foreign importers-wholesalers-distributors

13.45-14.30 Lunch break

14.30-19.30 **B2B Match making (cont.)**

**Friday March 29<sup>th</sup>, 2013**

Possibility for further B2B meetings or for individual visits to Greek enterprises premises/factories

*Working language in Forum is English*

\* to be confirmed